

## Message Text

UNCLASSIFIED

PAGE 01 ROME 13567 021832Z

21

ACTION EUR-25

INFO OCT-01 ISO-00 IO-14 CIAE-00 COME-00 EB-12 INR-11

LAB-06 NSAE-00 RSC-01 SIL-01 DODE-00 PM-07 H-03 L-03

NSC-07 PA-04 PRS-01 SP-03 SS-20 USIA-15 AID-20

CIEP-03 TRSE-00 STR-08 OMB-01 CEA-02 DRC-01 /169 W

----- 104182

R 021625Z OCT 74

FM AMEMBASSY ROME

TO SECSTATE WASHDC 7244

INFO AMEMBASSY BONN

AMEMBASSY LONDON

AMEMBASSY PARIS

US MISSION EC BRUSSELS 5519

UNCLAS ROME 13567

E.O. 11652: N/A

TAGS: PINT, ELAB, IT

SUBJECT: FIAT TALKS BREAK DOWN

REF: ROME 12555

1. NEGOTIATIONS BETWEEN FIAT MANAGEMENT AND THREE METAL WORKERS UNIONS BROKE DOWN THIS AFTERNOON. NO FURTHER TALKS ARE SCHEDULED AT PRESENT.

2. BREAKDOWN OCCURRED OVER ISSUE OF FIAT'S NEED TO REDUCE AUTO PRODUCTION BY AT LEAST 200,000 UNITS. UNIONS INSISTED THAT PRODUCTION CUT BACK SHOULD BE MADE WITHOUT RESORT TO WAGE INTEGRATING FUND, I.E., WITHOUT RESULTING IN ANY LOSS OF INCOME FOR ANY FIAT WORKERS. IN ADDITION, UNIONS INSISTED ON DISCUSSING OVERALL FIAT POLICY RATHER THAN DEALING WITH RESTRICTED ISSUE OF PRODUCTION CUT BACKS.

2. MANAGEMENT PROPOSED THE SHUT DOWN OF PRODUCTION FOR ABOUT ONE MONTH WITHIN THE NEXT SEVERAL MONTHS BY PLACING WORKERS UNCLASSIFIED

UNCLASSIFIED

PAGE 02 ROME 13567 021832Z

ON PAID LEAVE IN LIEU OF SOME 25 PAID HOLIDAYS WHICH ITALIAN

WORKERS RECEIVE ANNUALLY. ALTERNATIVELY, MANAGEMENT PROPOSED THAT WORKERS COULD EARN BACK PAID HOLIDAYS THROUGH OVERTIME. UNION REJECTED MANAGEMENT PROPOSALS PRIMARILY BECAUSE MANAGEMENT WAS NOT PREPARED TO DISCUSS OTHER ISSUES SUCH AS CORPORATE INVESTMENTS, ETC. UNION SPOKESMAN QUOTED AS SAYING THAT "RIGIDITY OF MANAGEMENT POSITION LEAVES NO ROOM FOR DISCUSSIONS."

3. COMMENT: BREAKDOWN OF TALKS DOES NOT AUGUR WELL FOR SERIES OF LABOR/MANAGEMENT NEGOTIATIONS WHICH ARE LOOMING IN MANY INDUSTRIES. FIAT HAS ALWAYS BEEN PACE SETTER IN ITALIAN INDUSTRIAL COLLECTIVE BARGAINING.BEAUDRY

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** LABOR RELATIONS, AUTOMOTIVE INDUSTRY, LABOR OBJECTIVES, IRONWORKERS, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 02 OCT 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974ROME13567  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740279-0413  
**From:** ROME  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19741079/aaaacpsy.tel  
**Line Count:** 72  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** ROME 12555  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** golinofr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 12 MAR 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <12 MAR 2002 by chappeld>; APPROVED <22 JUL 2002 by golinofr>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FIAT TALKS BREAK DOWN  
**TAGS:** PINT, ELAB, IT, FIAT  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005